

## Monthly Report Template for COMPETE Grantees

**Grantee:** Sustainable Harvest at Origin/Africa Ltd

**Report for the month of:** August 2011

<b>Activities</b> Activities should be directly in-line with your grant agreement	<b>Activity Status</b> If the activity has been accomplished, please give results. If the activity has not been accomplished, please provide an explanation.
To link input suppliers with producers and producers with buyers	This month Kilicafe signed an open contract for one container of conventional coffee with Whole Foods Allegro with a differential of NYC+060 and are in the process of signing an open contract with GMCR for four containers of Fair Trade coffee. In August Sustainable Harvest staff have been hard at work preparing for our annual supply chain event Let's Talk Coffee, which aims to bring stakeholders together from across the coffee supply chain to share ideas and challenges faced at each level. Five members of Kilicafe leadership will be attending the event from 5th-6th September and will have an opportunity to enter into one-on-one discussions with lenders, roasters and certifiers. They will also receive a full day training in price risk management and using differentials which will allow Kilicafe to better navigate the current volatile market for this season and fix their contracts to ensure higher returns for the producers.
To conduct trainings on: -Quality management training workshops -Wet mill management workshops -RFID/cell phone use workshops -RITS system workshops for dry mill managers and cuppers	All RITS washing stations are now open for operations and quality management training workshops continue for producers at each washing station to enable them to improve their product and market it for higher premium sales. A workshop was re-planned for Mlimani Ngarashi and commenced on 17th and Andre Almeida travelled to Mbinga to conduct trainings there also at Umoja Ilela (23rd) Mahenge (24th) and Kihuka (25th) washing stations. Because Amkeni in the north have only just opened for operations and are currently receiving very minimal volume they are currently receiving very minimal volume they opted to have their own workshop in September. In total this month <b>110</b> producers from across these four washing stations received direct training in harvest and post-harvest practices, including hands-on training in correct picking and sorting practices and the basics of quality in the cup. <b>117</b> producers also received the farmer training manuals in Kiswahili.

<b>Activities</b> Activities should be directly in-line with your grant agreement	<b>Activity Status</b> If the activity has been accomplished, please give results. If the activity has not been accomplished, please provide an explanation.
Collection, bulking, cleaning, sorting, drying, storage of RITS tracked coffee at the dry mill	<p>In the month of August all ten RITS washing stations together tracked a total of <b>140665 Kg</b> of cherry, bringing the grand total from the beginning of the 2011 harvest to <b>238427 Kg</b> of cherry tracked using RITS, approximately amounting to over <b>2 containers of green coffee</b>. Furthermore by the end of August <b>over \$35,000</b> in farmer payments have been made since the beginning of the season.</p> <p>This month, the RITS IT support team based out of Portland added the ability to generate QR codes to Kilicafe's system. In the original proposal Sustainable Harvest stated the use of RFID tags to improve traceability of coffee, however technology changed and adapted rapidly in this area and QR codes can both contain more information than the RFID tags and are also dramatically cheaper to generate and scan, requiring an android phone only. In September, Kilicafe washing station managers will be trained in how to print codes and attach them to lots of coffee. Kilicafe's quality control director will then be taught how to scan the codes at the dry mill, attach codes to samples and use the codes to directly enter sample feedback into the RITS system.</p>
Conduct market/roasters' satisfaction assessment	This is due to commence later in the quarter, after roasters visit the RITS washing stations during Lets Talk Coffee Africa 2011, which will take place in September.
Conduct post-harvest survey	This is due to commence at the end of this quarter and into the beginning of the final quarter, when the 2011 coffee production slows and finally comes to an end in December.

#### **Additional comments or results:**

This month, Sustainable Harvest staff were very grateful for the opportunity to receive USAID in Kilimanjaro region and to visit Kishisha to learn more about the successes and the challenges of the RITS Program.

Internet connectivity remains unstable, however this month communication with Vodacom, the main internet provider for the RITS groups, is underway and Boss Farijallah will be traveling to the Dar Es Salaam headquarters next month to meet with the Director and discuss moving forward with 3G connectivity in the field.